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FIRE APPARATUS PROPOSAL

DATE: April 25, 2006

This Proposal has been prepared for:
Deputy Chief Sam Young
96135 Nassau Place
Yulee, FL 32097

We propose to furnish to you one (1) 2006 Horton custom Rescue Transport Vehicles on a 2006 International 4300 SBA LP 4X2 (MH025) chassis, to be custom built and equipped in accordance with the requirements of the Nassau County Fire/Rescue department. Pricing based on FSA Contract # 05-06-0823.

Delivery will be F.O.B. Yulee, FL and will be determined based upon factory completion. Hall-Mark will keep unit for 30-45 days prior to delivery for demo purposes. Terms of payment shall be cash on delivery (C.O.D.) unless the purchaser elects to make a prepayment.

The current purchase price for the specified Rescue-Transport vehicle is 172,000.00. This proposal shall expire May 15, 2006, unless extended in writing.

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute an agreement to this proposal with signatures from authorized representatives as of the date set forth by each.

Total Price of Apparatus per Florida Sheriff's Contract: \$ 117,445.00
Options and upgrades to meet Nassau County requirements: \$ 54,555.00

Total price each unit: \$ 172,000.00
Less trade in allowance: \$ 5,000.00
Less Hall-Mark Discount: \$ 2,000.00

Final Cost to Customer: \$165,000.00

Company:

Purchaser:

By:

William D. Alm

Title: V.P. General Manager

By:

Thomas D. Branan, Jr.

Title: Chairman, Nassau County Board
of County Commissioners

Date: April 25, 2006

Date: BOCC Approval 4-12-06

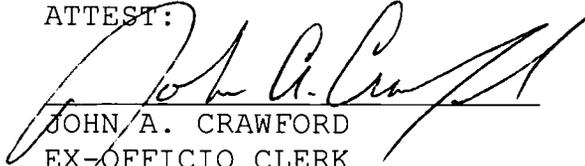
Drawings submitted are for reference only Pricing is based on enclosed written specifications

www.hall-markfire.com
E-Mail: info@hall-markfire.com



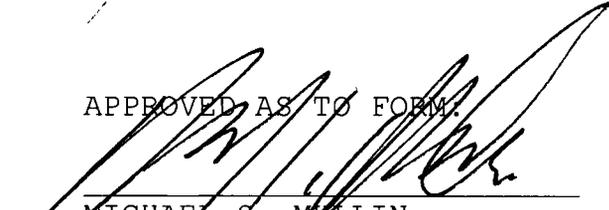
Authorized Dealer

ATTEST:



JOHN A. CRAWFORD
EX-OFFICIO CLERK

APPROVED AS TO FORM:



MICHAEL S. MELLIN
COUNTY ATTORNEY

Florida Sherriff's Association Contract # 05-06-0823

International 4300LP Medium Duty Ambulance Base Price 117,445

Installed Options per Nassau County Specifications

| | |
|-----------------------------------------------------------------|-------------------------|
| Chassis upgrades | 6,489 |
| Roll up door modifications for extended cab | 4,190 |
| Rear mud flaps | 85 |
| Energy absorbing rear step | 750 |
| Diamond plate fuel tank covers | 1,725 |
| Body modifications | 3,500 |
| Double step curbside entry 6" drop skirt | 515 |
| Streetside of body lowered 6" from standard | 515 |
| Body molding delete | 258 |
| Electronic privacy windows in patient compartment | 1,931 |
| Electric door locks on all exterior compartments | 361 |
| Concealed electric door switch | 77 |
| Electric door locks wired to OEM switches | 103 |
| Mateflex in all exterior compartments | 335 |
| Paint scheme per Nassau County requirements | 3,000 |
| Avonite Countertops | 722 |
| Antimicrobial anti-smudge stainless steel-inhalation area walls | 350 |
| Antimicrobial anti-smudge stainless steel-inhalation panel | 125 |
| High back attendant seat | 199 |
| Adjustable vertical dividers, streetside cabinet | 206 |
| Lift up cabinet frames, streetside | 540 |
| CPR seat dropdown backrest | 129 |
| Storage beneath CPR seat | 155 |
| Single locking door | 31 |
| Inside outside access to streetside rear compartment | 386 |
| ManSaver bar | 412 |
| Sharpes/waste storage on a tip out door in bench | 283 |
| Lift up cabinet frames, curbside | 129 |
| Bench ceiling storage with sliding plex doors and glove storage | 773 |
| Four solid hinged doors with plexiglass inserts, front wall | 620 |
| Pull out drawer in front wall cabinet | 361 |
| Additional 6ft ceiling grab rail | 107 |
| Anti microbial coated patient door grab rails | 328 |
| Rear radio speakers | 140 |
| Stryker cot mount | 567 |
| Upgraded led lighting | 11,538 |
| Wig Wag headlights | 118 |
| Electronic EQ2B siren | 1,380 |
| Ground lighting beneath body | 308 |
| Inverter prewire | 181 |
| 75a charger/power supply | 438 |
| Extra 110v interior outlets | 176 |
| Extra 12vdc interior outlets | 228 |
| Upgraded shorelines | 916 |
| Shoreline indicators | 92 |
| Wire engine block heater | 155 |
| Special light programing | 462 |
| Aircraft style clock | 160 |
| Interior flourescent lights | 387 |
| Additional dome light | 77 |
| Perko Static vent | 165 |
| Perko Power vent | 165 |
| Upgraded rooftop 110v heat/ac combo unit, w/diamond plate guard | 2,300 |
| Additional antenna coax & power wire installation | 351 |
| Front console | 360 |
| Additional O2 outlet | 185 |
| Relocate standard O2 outlet | 77 |
| SSCOR aspiirator | 389 |
| Lettering to match current fleet | 1,800 |
| Delivery fee from Ohio | 1,250 |
| Dealer delivery and prep fee | 500 |
| Total options | 54,555 |
| Total cost including options | 172,000 |
| Proposal subtotal | 172,000 |
| Less Hall-Mark Fire Discount | 2,000 |
| Less trade in allowance | 5,000 |
| Final proposal to customer | <u>\$165,000</u> |



**FLORIDA
ASSOCIATION
OF COUNTIES**

**FLORIDA FIRE CHIEFS' ASSOCIATION,
FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**2005 INTERNATIONAL 4300LP
Specification #02
(Type I Ambulance, 4x2 Medium Duty)**

The International 4300LP, Type I Ambulance purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by manufacturer by specification by zone.

| | | |
|----------------------|----------------------------------|----------------------------|
| ZONE: | All Zones | All Zones |
| BASE PRICE: | \$107,296.00 | \$119,255.00 |
| MANUFACTURER: | Elite Fire & Safety Equip., Inc. | Horton Ambulance/Hall-Mark |
| | | |
| ZONE: | All Zones | All Zones |
| BASE PRICE: | \$123,130.00 | \$104,718.00 |
| MANUFACTURER: | Quality Emergency Vehicles, Inc. | Ten-8 Fire Equipment, Inc. |
| | | |
| ZONE: | All Zones | |
| BASE PRICE: | \$98,231.00 | |
| MANUFACTURER: | Wheeled Coach Industries, Inc. | |

Purchasers are advised that the above referenced vehicle specification comes equipped as a base unit only. The Florida Fire Chiefs' Association, Florida Sheriffs Association and Florida Association of Counties have identified and equipped the base unit with those specifications and equipment items required to meet KKK-A-1822E, or the most current revision for Type I Ambulance. Since equipment needs and preferences are going to vary from agency to agency - any additional options required or changes to the base unit desired by the purchaser shall be made through the manufacturer listed.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate vendor.

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| <p>LEGEND FOR DELETE/ADD OPTIONS</p> <p>Every line will require a DOLLAR VALUE or one of the following abbreviations: Std. = manufacturer's standard equip. Incl. = included with base specs. NC = no additional charge NA = not applicable to the vehicle — = option not bid by vendor</p> |
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Base Specifications

**SPECIFICATION #02 - TYPE I AMBULANCE
2 WHEEL DRIVE MEDIUM DUTY
(DUAL REAR WHEEL, CAB & CHASSIS)**

FREIGHTLINER, GENERAL MOTORS, INTERNATIONAL OR STERLING

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

1. **ENGINE**

- a. Diesel engine, 6-cylinder minimum.
- b. Heavy-duty alternator, minimum 250 amp.
- c. Maintenance free heavy-duty batteries, 750 CCA minimum.
- d. Manufacturer's heavy-duty engine cooling.

2. **TRANSMISSION**

- a. Electronic Allison Transmission
- b. Manufacturer's transmission oil cooler: water to oil heavy-duty cooling.

3. **AXLES**

- a. Front Axle: 8,000#
- b. Rear Axle: 12,000#
- c. Front Suspension: 8,000#
- d. Rear Suspension: 12,000# air suspension with dual instant response leveling valves.

4. **PERFORMANCE ITEMS**

- a. Power steering
- b. Anti-lock brakes
- c. Power brakes, disc type front, disc or drum rear.
- d. Fuel capacity, minimum 45 gallon
- e. Heavy-duty front and rear shocks.

5. COMFORT ITEMS

- a. Factory installed air conditioning
- b. Tinted glass (factory tint)
- c. Dual air suspension seats with armrest
- d. Rubber floor mat instead of carpeting
- e. AM/FM radio

6. SAFETY ITEMS

- a. Driver and passenger lap and shoulder belt with retractor.
- b. Dual electric horns
- c. Outside mirrors to provide vision for vehicles 96" wide.
- d. Two speed wipers with intermittent
- e. Interior dome lights wired to right and left doors.
- f. Halogen headlights with daytime running feature.

7. TIRES AND WHEELS

- a. BSW, all season tread radial 19.5 inch tires

8. CHASSIS, FRAME, CAB

- a. Minimum GVWR 19,000 lbs.
- b. Cab to center of axle 102 inches

9. MODULAR BODY CONSTRUCTION

- a. The ambulance body and patient compartment shall be sufficient in size to meet the requirements of this specification and those of paragraph 3.10.1 of the current KKK-A-1822E.